

# CHILEAN CRUISE PORTS CORPORATION

**Seatrade Cruise Global 7 - 10 April 2025**

From the extreme north with the driest desert in the world to the austral south with eternal ice and inverted waterfalls, Chile is an invitation hard to refuse.





# MEMBERS



# CHILEAN PORTS AND OTHER CHILEAN COMPANIES THAT PARTICIPATE IN THE CRUISE SHIP INDUSTRY



EMPRESA PORTUARIA  
ARICA



EMPRESA PORTUARIA  
IQUIQUE



EMPRESA PORTUARIA  
ANTOFAGASTA



EMPRESA PORTUARIA  
COQUIMBO



EMPRESA PORTUARIA  
VALPARAÍSO



Puerto de Chile  
Puerto de Todos

EMPRESA PORTUARIA  
SAN ANTONIO



EMPRESA PORTUARIA  
TALCAHUANO-SAN VICENTE



EMPRESA PORTUARIA  
PUERTO MONTT



EMPRESA PORTUARIA  
CHACABUCO



EMPRESA PORTUARIA  
AUSTRAL



TERMINAL PACÍFICO SUR  
VALPARAÍSO



TERMINAL PORTUARIO  
VALPARAÍSO



INCHCAPE CHILE

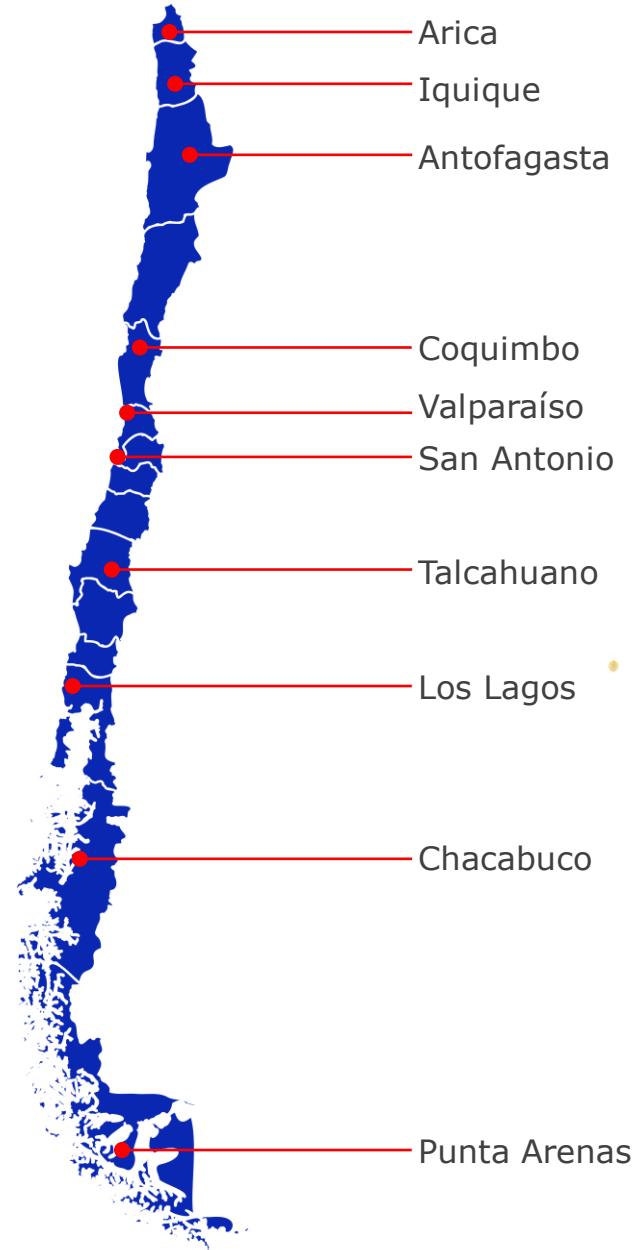


DMC CHILE



BROOM GROUP

# POR TS OF CHILE



Corporación  
de Puertos  
del Conosur





**PUERTOARICA**  
EMPRESA PORTUARIA ARICA

**ARICA  
PORT**



Corporación  
de Puertos  
del Conosur

Chile





## ARICA ON THE ROUTE OF CRUISE SHIPS

Arica port has become established during the last years as a dospot of cruise ships, offering an excellent service for tourists arriving to know about the history, culture and natural beauties of the Region Arica y Parinacota.



## PORT DATA

The operations at this port are carried out by the licensee Terminal Puerto Arica (TPA).



## INFRASTRUCTURE FOR TOURISTS

Arica's port has the Integral Tourist Centre (CTI), a venue of 1200 square meters specially enabled to provide first-class facilities to a thousand of tourists that annually arrive to the region.

SITE N°	2B	3	4 Y 5
Length [m]	220	190	500
Apron Width [m]	38	23	50
Maximum allowed draft [m]	12,4	8,2	11,4
Maximum authorized length [m]	220	190	347
Maximum allowed displacement [Ton]	50.000	30.500	106.000

The venue is specially prepared for cruise ship tourists. It includes:

- Resting areas.
- Restrooms.
- Free Wifi.
- Customs area.

Passengers are moved from and to the ships through a shuttle bus service that delivers them at the CTI so they can walk around the historic center of the city found across the port venue.

Arica is qualified as a secure port worldwide thanks to the International Ship and Port Facility Security Code (ISPS), so it has a strict security and control mechanism in every visit.

Once at the venue, an Entrepreneurs' Fair is set up at each cruise dock, offering visitors different products with regional identity, highlighting the use of noble and traditional materials from the region that have become unique elements.



# PUERTOARICA

EMPRESA PORTUARIA ARICA



## TOURIST ATTRACTIOnS

The Arica and Parinacota region is located in the north other end of Chile. The main characteristic of the city is that it offers sun to visitors during the whole year, and a wide range of tourist attractions both in the city and in the highland area.

One of the main attractions of the region are the Chinchorro Mummies, ancient inhabitants of the area. These mummies are more than 8,000 years old and their mummification technique was developed a long before the Egyptian one. In 2021, the Chinchorro Culture was recognized as a World Heritage Site by UNESCO.

Natural attractions are also important such as the Lauca Biosphere Reserve, which is composed of the Lauca National Park, Las Vicuñas National Reserve and Salar de Surire Natural Monument; the only one of its kind in the north of the country, which is located more than 4 thousand meters above the sea level.

Its powerful history is strongly connected to the original ethnic groups of the Andean peoples. This is reflected every year in the Andean Carnival Con La Fuerza Del Sol, which gives life and color to the city and it's due in the middle of the Cruise Season. The entire region prepares to welcome visitors and get them steeped in the best of its traditions and culture.



 Puerto Iquique  
En el centro de Sudamérica

# IQUIQUE PORT

Corporación  
de Puertos  
del Conosur

Chile





# Puerto Iquique

En el centro de Sudamérica

Corporación  
de Puertos  
del Conosur



## PORT DATA

The Port of Iquique is located in the Tarapacá region, on the northern coast of Chile.

We have a privileged geographical location. We are in the center of South America. We are the natural entry and exit of the central cone of South America, to and from international markets.

- Anti-seismic infrastructure.
- 20 hectares of sheltered waters.
- Length: 403 linear meters.
- Authorized draft: 11,4 meters.



## INFRASTRUCTURE FOR CRUISES

Year after year we welcome cruise ships as part of a circuit that we integrate with other ports in South America.

We have an esplanade to comfortably receive tourists arriving on cruise ships (available: 10.588 M2).



## INFRASTRUCTURE FOR TOURISTS

- Public-private partnership:

Within the framework of the Collaborative Logistics Plan, a partnership is already underway with the Undersecretariat of Crime Prevention of the Tarapacá region for the use of drones for remote surveillance. This way, upon arrival of cruise ships, preventive action is available, including monitoring tourist groups heading toward urban areas, maintaining control and coordination with the entities responsible for maintaining order, both in the port and in public spaces (Navy, Carabineros, and the municipality).





## TOURIST ATTRACTIOnS

The contrast of landscapes and attractions that the Tarapacá Region has make it the ideal destination for those willing to enjoy extreme sports or the simple rest on a sunny day. Enjoy the sea on one of the most beautiful coasts and beaches of Chile, the desert with the history of the nitrate era and the unmistakable flora and fauna of the pristine highland landscape, full of native culture.



# ANTOFAGASTA PORT

Corporación  
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Chile





PUERTO  
ANTOFAGASTA



## PORT DATA

With over 100 years of history, Puerto Antofagasta is a key institution in the logistics and commercial development of northern Chile. Its infrastructure includes two berths and seven berthing positions, with a total length of 600 meters and a draft ranging from 9 to 14 meters.

Specializing in services for metallic and non-metallic mining, the port offers ship reception and cargo storage operations. Its capacity allows it to handle vessels of up to 9,600 TEUs and 347 meters in length.



## STRATEGIC PROJECTS

Port of Antofagasta is currently promoting key projects to modernize and expand its operational capacity. These include:

- Expansion of the Shelter Molo
- La Negra Logistics Development Zone
- Modernization and expansion of the Portezuelo Outport

These initiatives will double port capacity and efficiently respond to growing demand, driven by new industries such as green hydrogen and lithium, regional mining expansion, and the consolidation of the Bioceanic Corridor.

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## Cruise Ship Services

Puerto Antofagasta is part of Chile's annual cruise route, regularly receiving luxury vessels. Thanks to its infrastructure, experience, and specialized personnel, it is well-prepared to efficiently handle different types of vessels.

Additionally, it maintains smooth coordination with authorities and tour operators, actively participating in initiatives such as the Regional Tourism Board, the PTI - Coastal Border Tourism Program, and the Tourism and Integration Commission of the Bioceanic Corridor, promoting sustainable tourism and the growth of the cruise industry.

Currently, Puerto Antofagasta is promoting solid efforts at both national and international levels to strengthen and expand the arrival of cruise ships and enhance the region's tourism offerings. It leads coordination efforts between public and private actors to achieve this objective.



## TOURIST ATTRACTIONS

Port Antofagasta is part of Chile's annual cruise route, regularly receiving luxury vessels.

Furthermore, it maintains fluid coordination with authorities and tour operators, actively participating in initiatives such as the Regional Tourism Board, the PTI (Coastal Border Tourism), and the Tourism and Integration Commission of the Bioceanic Corridor, promoting sustainable tourism and the growth of the cruise industry.

Located in the historic center, in the heart of the city, Port Antofagasta is close to various tourist attractions, such as the Historic District, Plaza Colón, Casa Gibbs, Mall Plaza Antofagasta, Melbourne & Clark Dock, the Regional Library, and the Antofagasta Museum, among others.

It's also just a few hours from must-see destinations such as San Pedro de Atacama, Mejillones, the Mining Route, and the Astronomical Route, making it a strategic point for those wishing to explore the region's natural and cultural riches.



PUERTO  
**COQUIMBO**  
Una puerta de la Región al Mar

# COQUIMBO PORT



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**PUERTO  
COQUIMBO**  
*Una puerta de la Región al Mar*



★ **Corporación  
de Puertos  
del Conosur**

Chile ★



## INFRASTRUCTURE

The Port of Coquimbo has three berths, one of them recently inaugurated, 300 meters long and 14 meters deep, and two others that together total 378 meters long and 9 meters deep.

In addition to a passenger terminal that has equipment for baggage check, restrooms and Wi-Fi connection.



## SERVICES & FACILITIES

Arriving in The Port of Coquimbo offers the possibility of sightseeing the most touristic sectors at a short distance from the port. It is in the heart of the city; passengers of cruises can walk through the city and visit the safe areas without taking any additional transportation.

To facilitate the transfer of passengers inside the port area, there is the possibility of taking the shuttles or approach buses service, which allow a quick and safe transfer to the passenger terminal for immigration and luggage checking, with vehicles suitable for passengers with reduced mobility.



**PUERTO  
COQUIMBO**  
*Una puerta de la Región al Mar*



**Corporación  
de Puertos  
del Conosur**



## **TOURIST ATTRACTIOnS**

- Fuerte Lambert.
- Pueblito La Herradura.
- Pueblito Peñuelas.
- Cementerio Inglés.
- Barrio Inglés.
- Cruz del Tercer Milenio.
- La Mezquita.
- Avenida del Mar.
- El Faro.
- La Recova.
- Avenida Francisco de Aguirre.
- Plaza de Armas de La Serena.
- Valle del Elqui – Vicuña.
- Valle del Limarí – Ovalle.



Puerto  
Valparaíso  
CRECIENDO JUNTOS

VALPARAÍSO  
PORT



Corporación  
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Chile



Corporación  
de Puertos  
del Conosur

Chile

## 1 PASSENGER TERMINAL at Valparaíso

**TOTAL BUILT AREA:**  
5,420.m<sup>2</sup> (58,340 ft<sup>2</sup>)

**CAPACITY:**  
Over 4,000 people

### MAIN FEATURES:

- Boarding and disembarking area.
- Public services inspection areas.
- Check-in counters.
- Four X-ray scanners for luggage, adding more during high demand.

### BASIC SERVICES:

- Cafeteria, Wifi, taxi and transfer services, buses for passenger transport, currency exchange, and tourist information stands.
- Direct connection to the train and various nearby public transport points.
- Located close to the tourist attractions of Valparaíso.

## 2 TERMINAL 2 **TPV** Terminal Portuario Valparaíso

### SITE N° 6

**Authorized Length:**  
185 [m] (607 [ft])

**Maximum cruising length served:**  
181 [m] (594 [ft])

### SITE N° 8

**Authorized Length:**  
235 [m] (771 [ft])

**Maximum cruising length served:**  
231 [m] (758 [ft])

## 3 TERMINAL 1 **TPS** —VALPARAÍSO—

### DOCKING FRONT N° 1

**Authorized Length:**  
366 [m] (1,201 [ft])

**Total Length:**  
740 [m] (2,428 [ft])

**Maximum cruising length served:**  
345 [m] (1,132 [ft])

### DOCKING FRONT N° 2

**Authorized Length:**  
185 [m] (607 [ft])

**Maximum cruising length served:**  
181 [m] (594 [ft])



# Puerto Valparaíso

CRECIENDO JUNTOS

Corporación  
de Puertos  
del Conosur



## TOURIST ATTRACTIONS

Valparaíso, known as the "Jewel of the Pacific", is distinguished by its unique architecture and its colorful hills that offer panoramic views of the entire bay. Declared a World Heritage Site by UNESCO, this city is home to a rich history, culture and traditions, offering a wide range of attractions that invite you to walk its streets, ascend endless stairs or enjoy its traditional elevators.



**Gastronomy:** Gastronomy in Valparaíso stands out for its diversity and for taking advantage of the freshness and quality of fish and seafood, but it also has traditional and own preparations such as "chorillana". To combine landscape and gastronomy, the offer of cafes, restaurants and bars on the Alegre, Florida and Concepción hills is ideal.



**Hotels:** It has a wide range of accommodation both in the center and in the hills of the city, with various hotels, hostels and bed and breakfasts, which offer beautiful views of the bay.



**Funiculars (Elevators):** The emblematic funiculars are symbols of urban life in this port city, providing impressive views at the end of their journey.



**Museums:** It has a wide offering, including the Museum of Fine Arts, "Palacio Baburizza", which offers an outstanding collection of Chilean and international art; "La Sebastiana" house museum, residence of the famous Chilean poet Pablo Neruda, which offers a fascinating perspective on his life and work; and the "Cielo Abierto" museum, an open-air gallery that exhibits impressive murals and graffiti on the facades of buildings in the streets of Valparaíso, highlighting the city's vibrant art scene.

# TPS

— VALPARAÍSO —

- TPS is located in Valparaíso. One of the most historic, beautiful, and touristic city of Chile.
- Dedicated and specialized facilities for cruise services.
- More than 1.000 meters of pier and 5 fully equipped sites.
- 18 cruises welcomed during season 2024-2025.
- More than 10.000 passengers visited our city.





- TPV is located in Valparaíso, one of the most touristic zone in Chile.
- Dedicated and specialized facilities for cruise services, general and project cargo.
- More than 500 meters of pier and 3 fully equipped docking sites.
- 23 cruises welcomed during season 2023-2024.





Puerto de Chile  
*Puerto de Todos*

# SAN ANTONIO PORT



Corporación  
de Puertos  
del Conosur

Chile



PUERTO  
SAN  
ANTONIO

Puerto de Chile  
*Puerto de Todos*



## ATTENTION, SECURITY AND AGILITY

San Antonio is Chile's main port, located 120 km from Santiago and 106 km away from the Airport. One of his port operators, DP World San Antonio, has an exclusive terminal to receive passengers and crew of the cruise ships.

Located **just 250 meters from the berthing dock and with more than 3,600 square meters of space for its use**, the San Antonio Passenger Terminal has all the necessary infrastructure for the National Customs Service's activities, the Agriculture and Livestock Service, the Maritime Authority and Investigative Police, providing the best attention, security and agility for passengers who are embarking, disembarking or in transit arriving at San Antonio.

## SUMMARY

- Exclusive Terminal for cruise passengers.
- Total built area: 3.600 square meters.
- 8 X Ray Scanners for inspection.
- 5 metal detector portals.
- 250 meters between the quay and terminal.

## RESOURCES & EQUIPMENT

- Gangway.
- Shuttle buses.
- Luggage Trucks.
- Conveyor belt.
- Others Cages, Platforms, Mobile Crane, Manlift.

## SERVICES

- Cafeteria.
- Wifi.
- Tourist information.
- Local artisan products.





Puerto de Chile  
*Puerto de Todos*



Corporación  
de Puertos  
del Conosur



## TOURIST ATTRACTIOnS

- Bellamar Promenade.
- Fish market and seafood restaurants.
- Local tours available at the port.
- City center 10 minutes from port.
- Pablo Neruda's House Museum in Isla Negra.
- San Antonio's Museum of Natural and Historical History.
- Sea Lions.
- Birdwatching.
- Casino.
- Visit and tour of the vineyards.



PUERTOS DE  
**TALCAHUANO**

# **TALCAHUANO PORT**

Corporación  
de Puertos  
del Conosur

Chile



**1**

## SVTI Terminal San Vicente Terminal Internacional

**LOCATION:**

San Vicente Bay – Región del Biobío

**DOCKING FRONT:**

Total berth length: 1,072 mts.  
Max. Draft: 14.02 mts (berth N°4).

**CHARACTERISTICS:**

- Sheltered bay.
- Distance to Talcahuano´s downtown: 1.5 miles.
- Distance to international airport: 9 miles.

**2**

## TTP Terminal Talcahuano Terminal Portuario

**LOCATION:**

Concepción Bay – Región del Biobío

**DOCKING FRONT:**

Max. Loa: 220 mts.  
Max. Draft: 8.2 mts.

**CHARACTERISTICS:**

- Sheltered bay.
- 1.1 nautical miles from ASMAR shipyard.
- Within walking distance of Talcahuano´s downtown.
- Distance to international airport: 8 miles.



# PUERTOS DE **TALCAHUANO**



★ Corporación  
de Puertos  
del Conosur



## PORT DATA

The port city of Talcahuano is located in the Biobio Region of Chile and is part of the second largest metropolitan area in the country with more than 1 million inhabitants.

## INFRASTRUCTURE



**2 Ports:**  
Talcahuano and San Vicente.



**1 International airport:**  
Carriel Sur.



**1 Shipyard with 2 Dry Docks:**  
ASMAR.

## SERVICES



Tourist information.



900+ four-star  
hotel rooms.



PUERTOS DE  
**TALCAHUANO**



## TOURIST ATTRACTIOnS

### Ancient native culture

The mapuche people retain a unique cultural identity rich in ancient traditions. During the visit tourists will have the opportunity of meeting them, learn about their traditions, worldview and gastronomy.

### Enotourism & Nature

Wine tasting and local gastronomy experience at Pedro del Río Zañartu Park and Museum, located at the mouth of the Biobío River.

### Birdwatching

A unique destination for birdwatching enthusiasts and for beginners. You will find resident species as well as migratory birds such as Franklin's gull, Lesser yellow-legs and Black skimmer. In the coastal areas visitors are able to see Humboldt Penguins, Albatross, Cormorants, Booby tropical birds, Pelicans, Giant Petrels and Shearwaters among others.

### Monitor Huáscar museumship

Commissioned in 1866 it's currently one of the oldest war ships in the world still afloat. Here you can step back in time and be part of naval history.



EMPRESA PORTUARIA PUERTO MONTT  
**EMPORMONTT**  
*Conectados contigo*

# PUERTO MONTT PORT

Corporación  
de Puertos  
del Conosur

Chile





EMPRESA PORTUARIA PUERTO MONTT  
**EMPORMONTT**  
*Conectados contigo*

★ **Corporación  
de Puertos  
del Conosur**



## PORT DATA

### **Puerto Montt:** Commercial Berth:

This is the terminal's main berth of local port (EMPORMONTT) with 21 acres as yard where cargo and cruise ships are transferred. It has a 386-meter-long dock with two floating docks and a passenger terminal for cruise ships.

### **Puerto de Castro:**

A 1-hectare terminal in Chiloé for cargo from the aquaculture industry, cruise ships, and connectivity. It has a 187 m<sup>2</sup> Terminal for serving cruise passengers, equipped with sanitary services.

## Main Characteristics

- Floating docks for tenders, metal structures.
- Open WiFi.
- Restroom Facilities.
- Taxi Services available.



## INTERNATIONAL TERMINAL FOR CRUISES PASSENGERS IN PUERTO MONTT

This new facility of USD \$3,000,000 of investment will provide a better guest and crew experience thanks to its 1,300 m<sup>2</sup>. This counts with a 150 meters covered platform that connects the floating pontoons with the new passenger terminal, including amazing viewing points where both passengers & crew members will be able to enjoy the local landscape and Puerto Montt' Bay and Isla Tenglo and its surroundings.

We have a Coffee Shop on the second floor which will be offering a great view of the bay.

The New Passenger terminal is integrated and connected with the new coastal avenue and park. Also, include a parking lot for 150 buses and minor vehicles.





# CHACABUCO PORT



Corporación  
de Puertos  
del Conosur

Chile



## WHY CHOOSE EMPORCHA



### Solid topline concrete deck of 12x24 meters, with 3 different docking fronts

Very secure for the boarding and disembarkation of passengers.



### Wide and open Passenger Terminal

Designed and built specifically for the reception of cruise ship visitors.



### Wide and open space for the maneuver of oversize tour operator busses

For the exclusive use of cruise ships tour operators.



### High Speed Internet, Complimentary

With capacity for over 750 devices connected simultaneously.



### Direct and Fluid coordination with authorities

Both local and national.



### Cultural Experience

Different cultural experiences available for every visit, such us local musicians, dances, food, etc.



## TOURIST TERMINAL

Since 2017, EMPORCHA offers especially designed facilities for the reception of cruise ship passengers and crew members.

The terminal was thought to allow conditions to provide a pleasant stay at the port facilities.

It was built right next to the bascule bridge that connects the floating deck with the coast line, so that passengers and crew have to walk only a few meters to access the terminal.



## FLOATING DECK

This deck offers 3 different docking fronts, allowing service for three ships simultaneously, or else the transferring to other ships if necessary.

It is connected to the coast line by a bascule bridge, with capacity for small vehicles.

For all and every cruise ship visit, EMPORCHA offers professional English speaking staff to be available during the entire stay, placing them in strategic places, as the floating deck, in order to facilitate communication with both visitors and crew members.



## COMPLEMENTARY TERMINAL SERVICES

In order to accomplish this goal, we place our facilities at their service, pre arrange and coordinate actions necessary with local authorities and other services that must be implemented exclusively for the reception of each and every cruise ship, such as:



### Shuttle busses

This service is available free of charge and brings visitors from the port facilities out into the city's main square where there are handicraft shops and public/private transportation.



### English Speaking Staff

Located throughout the port facilities, in order to facilitate communication with both visitors and crew members.



### Hot Beverages Service

Complimentary hot drinks and water available throughout the entire stay.



### Internet WiFi

Complimentary internet service, high speed, with capacity for over 750 devices connected simultaneously.



### Tourist information stand

English speaking staff to guide and give information about the city services available, places to visit and things to do. Complimentary maps and postcards.



**EPAUSTRAL**  
CONECTANDO A MAGALLANES

# PUNTA ARENAS PORT

Corporación  
de Puertos  
del Conosur

Chile





# PORT INFRASTRUCTURE

→ **Maximum Authorized Length:** 258 mts.  
→ **Maximum Authorized Draught:** 7,5 mts.  
→ **Docking Sites for Cruises:** 2.  
→ **Passenger Room and Checking Area:** 1.500 m2.  
→ **Free WiFi Available:** Yes  
→ **Facilities for Tender Boat /Ramps Operation:** 2.  
→ **Buoys for Ship Mooring:** 0.  
→ **Shuttle Bus Dock – Passenger Room:** Under bad weather conditions.  
→ **Distance to Downtown Square:** 0,5 kms.



## PIER ARTURO PRAT

→ **Maximum Authorized Length:** 135 mts.  
→ **Maximum Authorized Draught:** 6,6 mts.  
→ **Docking Sites for Cruises:** 1.  
→ **Facilities for Tender Boat /Ramps Operation:** 1.  
→ **Buoys for Ship Mooring:** 1.  
→ **Distance to Downtown Square:** 0,5 kms.



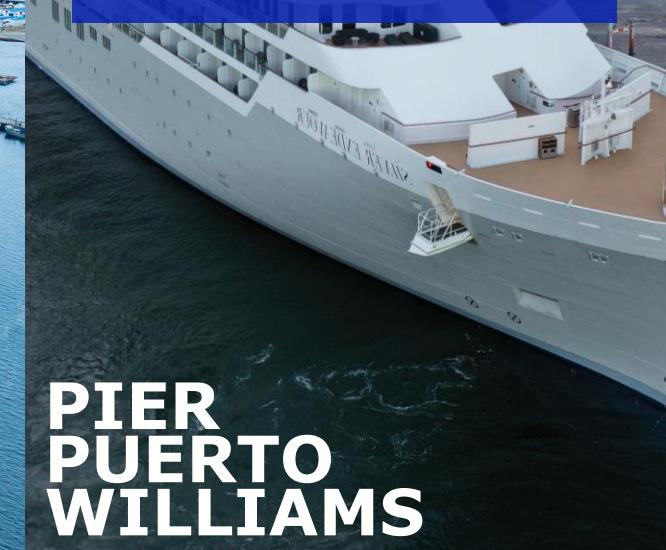
## PIER PUERTO NATALES

→ **Maximum Authorized Length:** 250 mts.  
→ **Maximum Authorized Draught:** 14 mts.  
→ **Docking Sites for Cruises:** 1.  
→ **Free WiFi Available:** Yes.  
→ **Buoys for Ship Mooring:** 4.  
→ **Shuttle Bus Dock – Downtown Square:** Yes.  
→ **Distance to Downtown Square:** 4 kms.



## PIER JOSE SANTOS MARDONES

→ **Maximum Authorized Length:** 166 mts.  
→ **Maximum Authorized Draught:** 6 mts.  
→ **Docking Sites for Cruises:** 1.  
→ **Facilities for Tender Boat /Ramps Operation:** 1.  
→ **Distance to Downtown Square:** 0,5 kms.



## PIER PUERTO WILLIAMS

# INFRASTRUCTURE PROJECTS



**EPAUSTRAL**  
CONECTANDO A MAGALLANES



**PIER ARTURO  
PRAT EXPANSION  
2028**

**PIER JS  
MARDONES  
EXPANSION  
2027**



**NEW  
PASSENGER  
ROOM AND  
CHECKING  
AREA 2027**



**MULTIPURPOSE  
PIER PUERTO  
WILLIAMS  
FIRST HALF 2027**





## TOURIST ATTRACTIOnS

- National Park Torres Del Paine.
- Parque Del Estrecho De Magallanes (Fuerte Bulnes).
- Tour Punta Arenas & Cemetery..
- Monumento Nacional Los Pingüinos (Isla Magdalena).



We are a long-year Tour Operator for the cruise industry, with more than 30 years in the field.

## OUR SERVICES

- Hotels
- Turnarounds
- Shore Excursions
- Ground Handling
- Charter & Incentives
- Pre & Post land programs

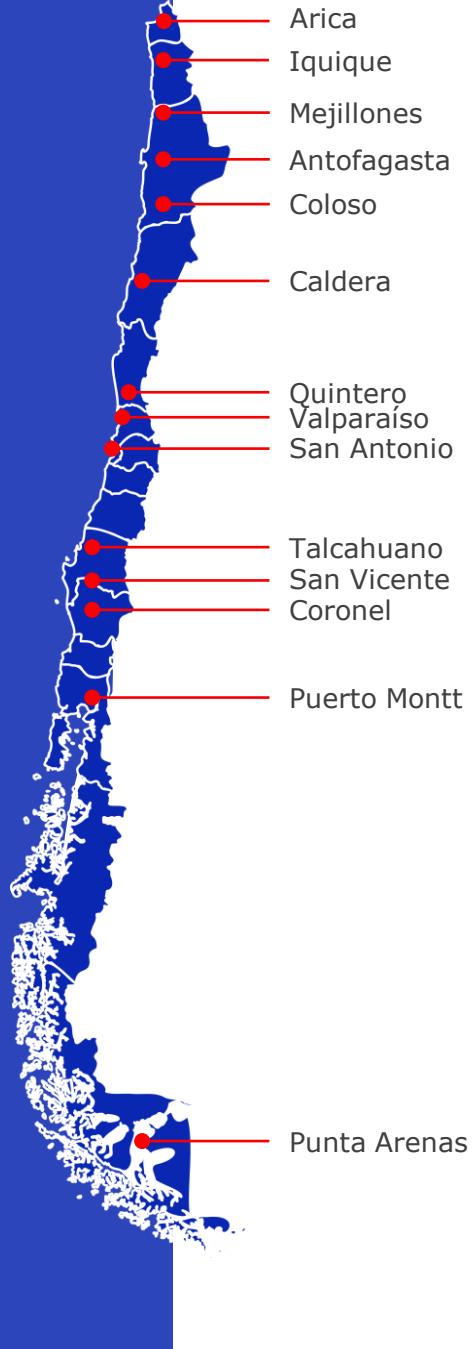


Corporación  
de Puertos  
del Conosur

Chile



# Port Agency Profile Cruises



## Experience In Main Chilean Ports

Arica.  
Iquique.  
Antofagasta.  
Caldera (Pan De Azucar Island).  
Coquimbo.  
Robinson Crusoe / Easter Islands.  
Valparaiso / San Antonio.  
Talcahuano / San Vicente.  
Puerto Montt / Ancud / Castro.  
Puerto Chacabuco.  
Tortel Cove.  
Punta Arenas / Puerto Natales.  
Puerto Williams.

## Main Cruise Lines In Chilean Ports

Holland America Group (Hal-pcl-sbn).  
Silversea Cruises.  
Hapag Lloyd (Tui) Cruises.  
Plantours & Partner Gmbh.  
Fred Olsen.  
Carnival Gmbh (Aida & Costa).  
Carnival Uk (P&o & Cunard).  
Msc Cruises.  
The World Residences At Sea.  
Exploris.  
Bernhard Schulte Cruise Services.

# Cruise Lines Chile Appointments

## Largest Agency

### 70% Market Share



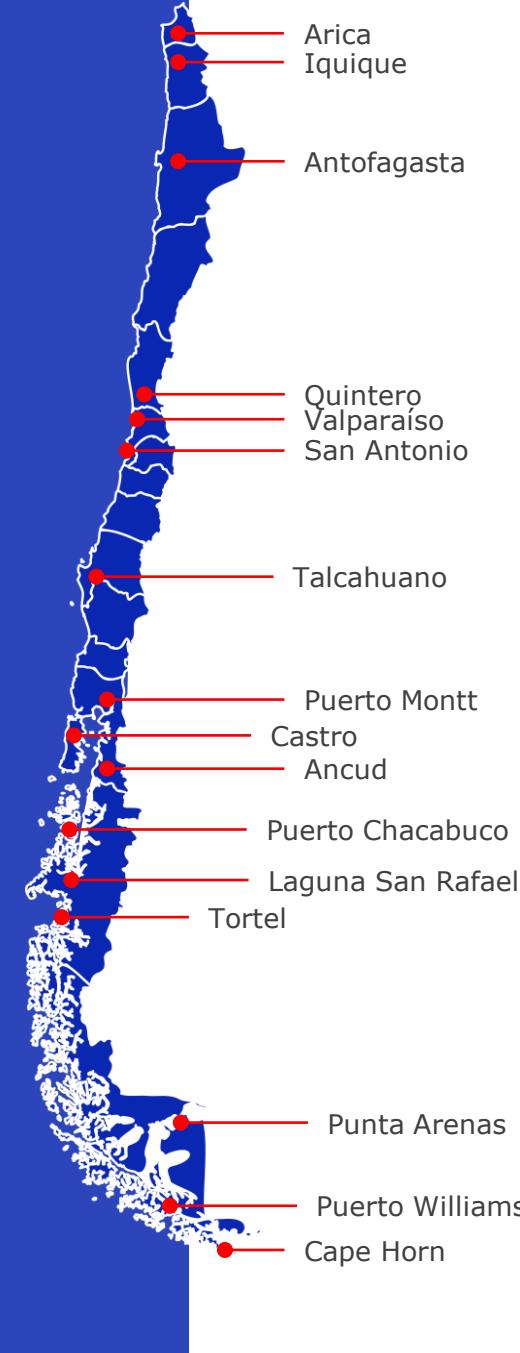
#### Services to Cruise Lines

Full Port Agency.  
Crew Logistics Services (Transport & Hotel arrangements).  
Airport Assistance to crew members.  
Medical attendance (guests/crew).  
Sludge & Garbage withdrawal.  
Food & Beverage Provisions.  
Bunkering Arrangements.

**BROOM GROUP**

# Port Agency Cruise Service

Corporación  
de Puertos  
del Conosur



**FOUNDED IN 1920**

**105 Years of Experience As Ships Agents.**

Port Agency Coverage in the most important ports in Chile.

**PORT SERVICES:**

360° Coverage of port agency services in all Chilean destinations.

**LOGISTIC THROUGHOUT ITS RANGE**

Magellan Pilotage.

Decades of piloting experience at Magellan.

Crew Changes.

Hotels, Transportation, Medical Care.





**THINGS THAT,  
BECAUSE THEY  
ARE NOT SAID,  
ARE FORGOTTEN**





THINGS THAT,  
BECAUSE THEY  
ARE NOT SAID,  
ARE FORGOTTEN

## Chile: Best Green Destination in the World

Chile won the “Tourism Oscar” for the second consecutive year as the **Best Green Destination in the World** Chile was awarded in the 30th edition of the World Travel Awards, known internationally as the Oscars of Tourism.

The award is the second obtained so far consecutive and the fourth in the history of recognition, since it had fallen to our country in 2019, 2020, 2022 and 2023.

# Chile: Best Adventure and Romantic Tourism Destination

Chile won Best Adventure and Romantic Tourism Destination in South America for the ninth consecutive year.

THINGS THAT,  
BECAUSE THEY  
ARE NOT SAID,  
**ARE FORGOTTEN**



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de Puertos  
del Conosur





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# EFFORTS TO ACHIEVE THE OPENING OF CABOTAGE IN CHILE.



# CHILEAN CRUISE PORTS CORPORATION

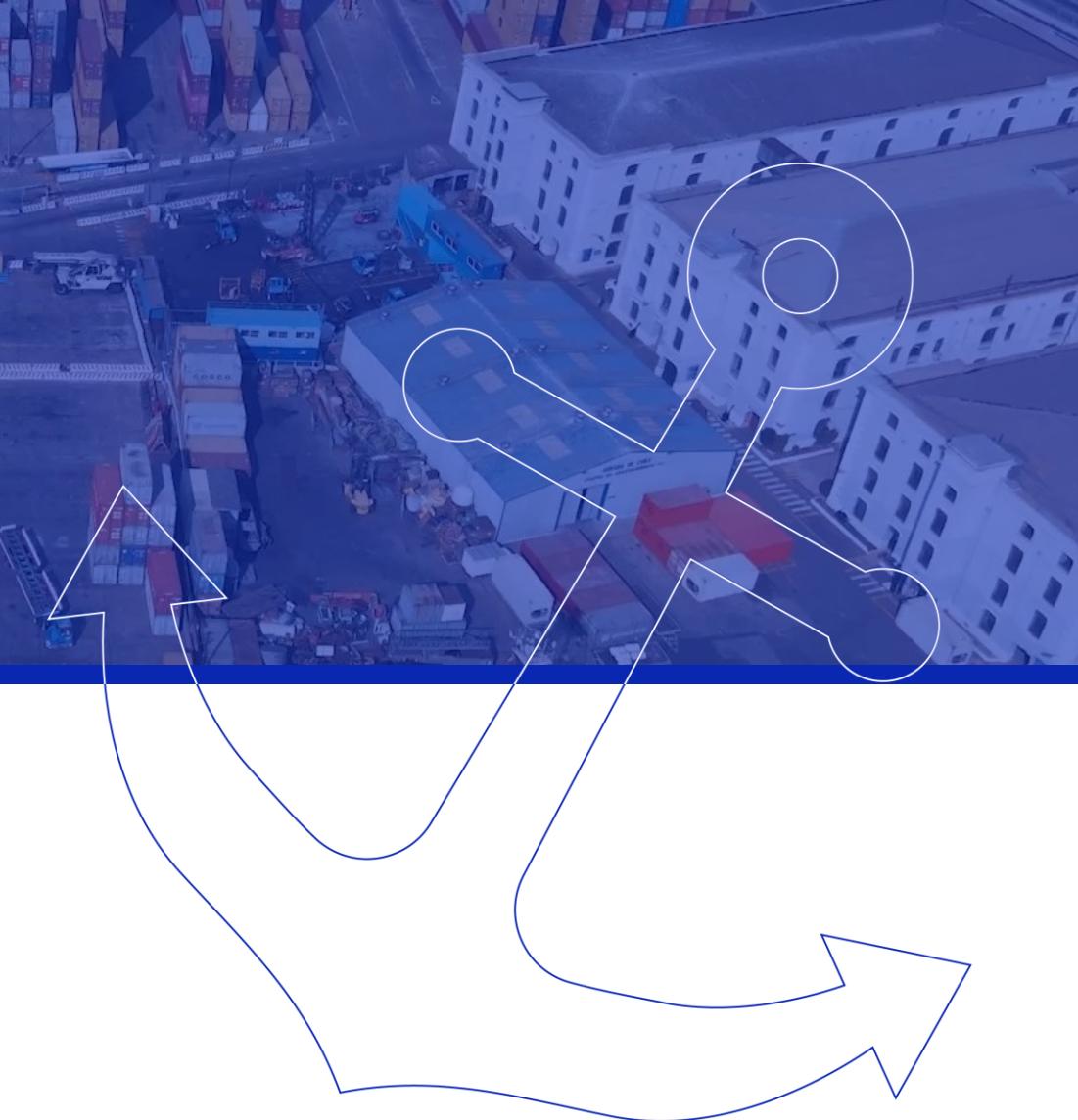
We presented our view in two hearings in the Commission of Public Works, Transportation and Telecommunications of the Chamber of Deputies.

Also in the Senate Transportation Commission (second legislative procedure).

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**The Chilean Cruise Ports Corporation maintains a constant dialogue with the transportation authority – MTT.**

We also provided the transportation authority with a text to incorporate the cruise industry in Chile into the future national logistics policy, which is expected to be made official during 2024.



# ADVENTURE TRAVEL WORLD SUMMIT 2025

## (ATWS or ATTA 2025)

Chile will host the Adventure Travel World Summit 2025, the most important adventure tourism event in the world. In October of this year, between the 13th and 16th, Puerto Natales will receive more than 800 professionals from different countries who will meet to attend conferences and discussion panels, participate in networking spaces, share experiences and more.

Although the summit will be held in the Magallanes and Chilean Antarctic Regions, the Pre-Summit Adventures will showcase the adventure attractions of Chile's various macroregions, so companies with operations throughout the country are eligible to participate.

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**The corporation is available to work with CLIA to host a FAMTOUR for cruise line destination development executives. On that date or another to be agreed.**





# Imagen de Chile and Corporación Puertos del Conosur seek to strengthen the country's international projection

The alliance seeks to unify the country's image at cruise terminals, considered strategic points of connection with the world, to promote Chile as an attractive and competitive destination for international tourism.

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"With this agreement we will be able to unify the image of Chile that represents each terminal, and that is projected nationally and internationally. On the other hand, having signed this agreement in the city of Arica has a very significant relevance for all of us who are from here, since we are giving signs of decentralization. The Arica terminal is Chile's first port in the northern zone, and for this reason it is important to give this cruise terminal the Chile brand," said Mario Moya Montenegro, president of Corporación Puertos del Conosur.

# IMO and Bunker Fuels

The Corporation participates in the table led by SUBREI in which Chile's position is resolved regarding the review of Greenhouse Gas Reduction measures and other measures under review, such as MPEC by the IMO.

At that table we have presented our concern about the use of OPS [On Shore Power Supply] equipment. Particularly for cruise ships, but also for other ships moored in port.

MARINE ENVIRONMENT PROTECTION  
COMMITTEE  
83rd session  
Agenda item 6

MEPC 83/INF.9  
24 January 2025  
ENGLISH ONLY  
Pre-session public release:

## ENERGY EFFICIENCY OF SHIPS

Considerations on the effective GHG emissions accounting framework for international shipping with application to CII calculations: a methanol case study

Submitted by the Republic of Korea





# Maritime Single Window (VUMAR)

The VUMAR will allow the traceability of the operations of the port, making it possible to know the status of each operation, through the validation of all operations, by the port, throughout the process of receiving and discharging.

There will also be a reduction in the time of dispatch requests, which will be associated with the arrival of the ship on port, elimination of the need to go to the port to physically show the documents in advance.

Processing times will be speeded up when carrying out validations and managing requests with pre-filled information.

The IMO, a couple of decades ago, urged the States Parties, through the Maritime Transport Facilitation Committee (FAL), to establish a Maritime Single Window (VUMAR), which allows an electronic exchange of the information required upon the arrival and departure of ships from ports. In addition, it allows port authorities to combine or coordinate the required data on the movement of ships within the country from the port of entry to the port of exit, so that the information is available to the greatest number of users.



**USD 60 will be paid for each operation versus the current USD 127, with no surcharge for holidays or weekends.**

# Undersecretary of Tourism and National Public Police to develop the Cruise Industry in Chile

We live in a privileged land, of exceptional geographical and cultural beauty and diversity. In each corner of Chile resonates the richness of its nature and of our traditions, which makes us an unrivaled tourist destination in the world: from the colorful celebrations of the highlands or the imposing Rapa Nui moais, to the amazing biodiversity from Patagonia.

Aware of this reality and the importance of promoting more equitable development of the regions of the country, the Government took on the challenge of drawing the first National Sustainable Tourism Strategy for Chile.

**The Undersecretary of Tourism will announce, towards the end of July, a public policy associated with a cruise tourism strategy. This, as a result of our request made in January 2024, when we proposed an ad hoc text.**





# **Ministry of Transportation and Telecommunications and National Port Logistic Police which includes a special Chapter related to the development of the Cruise Industry in Chile**

The transformations in the maritime industry have important effects on the port activity. The shipping market has experienced a very relevant process of change in recent decades, characterized by the appearance of larger ships dimensions and capacity. The real operation of the system requires coordination and additional responsibilities to those provided for in the legal framework.

**The Ministry of Transport and Telecommunications will announce its National Port Logistics Policy in the second half of 2025, which will have a particular chapter associated with cruise ships, from the perspective of the transport authority. Needless to say, the base text was also provided by the Corporation.**





# ¡GRACIAS!



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